

What's In It For WE? : Questions For Leaders

What's In It For ME? Question

What's In It For WE? Alternative

How can I get my employees to do what I want them to do?	How do I make myself the kind of person that people want to follow?
How can I get them to work harder?	How can I make their work more personally rewarding to them? -or- How can I recognize/show appreciation when they put in extra effort?
Why don't they understand me?	How can I communicate my ideas more clearly?
Why don't they listen to me?	What can I do to make my message more compelling?
What's wrong with them?	What can I do to improve my understanding of their perspective?
Why don't they get more done?	What's happening that limits their ability to get more done? -or- Am I doing something that limits their ability to get more done? -or- What resources do I need to provide to help them get the job done?
Why are they such whiners?	What has happened / is happening to make them unhappy? -or- Is there something I can do to improve the situation that concerns them?
Why doesn't my team work better together?	What can I do to reduce competition between my team members? -and- What can I do to help my team members understand each other better? -and- How can I make our vision/goal more clear for each team member?
Why are they always complaining?	What can I do to encourage/empower people to solve problems?