

## What's In It For WE? : Questions For Team Members

### What's In It For ME? Question

### What's In It For WE? Alternative

Why aren't they helping me?	How can I make myself the kind of person that people want to help?
Why can't they get the point of what I'm saying?	How can I communicate this idea more clearly?
Why can't they do anything right?	How can I help both of us be successful? -or- What can we do together that we can't do separately?
Why doesn't management give us what we need to do our jobs?	What can I do to improve the effectiveness of the tools I have?
What's wrong with my teammates?	What can I do to better understand their perspective?
Why do they always irritate me?	What can I do to reduce the irritation I feel? -or- How can I control my reaction better?
Why do they talk so much?	What idea are they trying to express?
Why don't they ever talk to me?	How can I make myself a better listener? -or- What can I do to create a comfortable environment for them to talk to me?
Why don't they do their fair share of the work?	What do I need to do to make the team successful?  (Focus on what I need to do and quit worrying about what everyone else is <i>supposed</i> to do.)